



Hanover and District
Hospital Foundation

2021 ANNUAL REPORT



CHARITABLE REGISTRATION NUMBER
12678 1442 RR0001

**A YEAR OF
SUCCESS
MADE
POSSIBLE
BY YOU**

MISSION, VISION, AND VALUES



MISSION

To raise funds and encourage lifelong commitment from our varied constituents to support the Hanover and District Hospital in providing quality care to all.

VISION

Greater access to quality rural health care by engaging our community in special events, social campaigns and legacy opportunities to develop innovative strategies to continue the Foundation's legacy of inspiring others to invest and engage with our cause.

VALUES

Community, Compassion, Collaboration Achieving more by working together.



A MESSAGE FROM HDHF CHAIR -

KATRINA WILSON

Throughout the very challenging COVID environment of the past 2 years, I remain impressed as always with the unbelievable support of our community, and for the dedicated efforts of our committed and qualified medical professionals who we are lucky enough to have working at the Hanover and District Hospital. As we navigate through yet another COVID wave, I applaud the efforts of all of our hospital staff. They have dedicated exemplary dedication and professionalism as they dealt with the reality of COVID-19 both within the hospital and throughout the community. Thank you!

As Board Chair, I am proud to work with the enthusiastic Board of Directors of the Hanover and District Hospital Foundation. With the continued need for Zoom meetings and virtual pivots, fundraising during the pandemic has certainly had its challenges. Overall however, we have done very well throughout 2021/2022.

This year we felt an incredible effort by our community to ensure that our hospital received 45 new Smart IV pumps to replace the old IV pump system. It is through your wonderful generosity that hospital patients and staff will receive enhanced patient care by utilizing this new safeguard technology to improve patient safety through the reduction of human error, the improved ability to make software and hardware repairs, and the use of a drug library which can increase the efficiency and speed of care provided at HDH. It is always a satisfying feeling knowing we can assist in providing the most current and efficient medical technology. Our success is tied directly to the compassionate and generous support of our donors.

On behalf of our Board of Directors I would like to thank each of you, our sponsors, grantors, and event attendees for bringing our fundraising goals to fruition.

While our activities were minimal in the early part of the year due in part to the pandemic, we proudly saw a growth in community engagement through smaller campaigns and partnership initiatives including the Blood Drive with Canadian Blood Services and Domino's Pizza Night to name a few. We also had the opportunity to host our first real public event since the start of the pandemic, Brew Side Bingo. This incredibly successful event, hosted in partnership with MacLean's Ales, completely sold out, raising an incredible \$34,500 toward the Smart IV Campaign.

While the future is looking bright here at the Foundation as we embark on a new capital campaign, it is with heartfelt sadness that we say goodbye to our Executive Director Angela Wainscott who will be venturing onto a new and exciting profession, expanding her business UpStaged Design, with a focus on renewing homes. We will miss her vibrant smile, creative ideas, and all around positive personality.

Thank you to everyone for your continued support of our Foundation and more importantly, of our hospital and our community.



Respectfully,

Katrina Wilson RN, BScN, MHS
HDHF Board Chair

ANNUAL REPORT 2021

A MESSAGE FROM HDHF EXECUTIVE DIRECTOR- ANGELA WAINSCOTT

When I arrived back at the Hanover and District Hospital Foundation in mid-July following a one year maternity leave, I was surprised to see how little had changed since my departure. COVID-19, something that was promised to be a blip in time, had lingered on well past its welcome, and the impact on our hospital and its staff was palpable. The COVID clinic was, and still is, open and running; masks were, and still are, required for entry into the building; and the social and community aspects of working together as colleagues, was and still is, increasingly limited. For the first time in the seven years I've worked here, my office door was not permitted to be open to hospital visitors.

Despite all of these limitations, I arrived back at my post and hit the ground running. No office, visitors meant more opportunities to visit our donors at home. No in person meetings meant more opportunities for virtual presentations to our board, and no indoor gatherings meant it was time to get even more creative planning fundraising events and activities.

We are truly grateful for the strong community partnerships that we have formed and credit all that was accomplished this past year to our sponsors, partners, volunteers and guests.

This note is bittersweet for me to write as it will be my last official address to you. I have given my notice at the HDH Foundation in pursuit of a personal business venture updating homes and uplifting people full time with my company UpStaged Design.

While I have great expectations for all that is to come for both the Foundation and my business, I thought this would be a great opportunity to look back and highlight how far we've come.

In the seven years I have been here the Foundation has raised \$5,357,603 more than doubling the total funds raised (\$2,228,036) in the seven years preceding my hire. Together we have helped fund continued education for nurses, built gazebos and added to the gardens to build a more welcoming staff atmosphere, supported initiatives including the chaplaincy program, and raised funds to complete 13 unique capital campaigns.

Our Christmas appeal has grown by 85%, we have developed a completely new event, Brew Side Bingo, which has already generated \$57,747 in profits in just two years, and our spring appeal is up 1.6 times where it was when we started.

The relationships that I have built with each of you have aided the success of our programs and I thank you for being part of this journey.

I hope that you will continue to support the needs of this community for many years to come by giving to our hospital. While I am stepping away from my position at HDHF, my support for the work being done remains strong. I look forward to continuing my relationship with the Foundation as an event attendee, and I am hopeful that we will connect again in the future through our common goal of leaving the world better than we found it.

Regards.



Angela Wainscott CFRE
HDHF Executive Director

2021 HIGHLIGHTS

2021 FUNDS RAISED SUPPORTED THE PURCHASE OF 45 NEW SMART IV MACHINES FOR OUR HOSPITAL.



Events and mail campaigns raised **\$172,223 FOR OUR HOSPITAL.**



Service Clubs and Personal Gifts raised **\$45,915 FOR OUR HOSPITAL.**

* Includes Individual, Memorial, Employee and Service Club Donations

HDH Foundation Bequests totalled **\$82,119 FOR OUR HOSPITAL.**



Grants and Corporate donations totalled **\$114,177 FOR OUR HOSPITAL**

2021 HIGHLIGHTS

**\$394,834 CONTRIBUTED TO
HOSPITAL INITIATIVES**

FULLY FUNDED
MAMMOGRAPHY
MACHINE
PURCHASE AND
INSTALLATION

RECEIVED DONATION
TO FULLY FUND
MAMMOGRAPHY
MACHINE PURCHASE
AND INSTALLATION

12 NOT FOR PROFIT FOUNDATIONS

Supported HDHF in 2021

Charles Frederick Fell Charitable Foundation
Evald Torokvei Foundation
Gary Bluestein Charitable Foundation
Jackman Foundation
RBC Foundation
Takla Foundation
The John and Judy Bragg Family Foundation
The Joseph Segal Family Foundation
The Linda Frum and Howard Sokolowski Foundation
The Linda Judith Reed Foundation
The Robert Campeau Foundation
Uplands Foundation

CORPORATE GRANTS & SPONSORSHIPS

Dream Team Cleaning
Exceldor Foods
Freiburger Welding and Machine Shop
Graham Driving Service
Grey Bruce Construction
Giant Tiger
Hanover Curling Club
Hanover Home Hardware
Harley's Pub and Perk
Jack Mac Car Detailing
Kirstine-Ellis Group
Maclean's Ales
Miller Insurance
Mighton Funeral Home
New Heights Fitness
Norm's Restaurant
Saugeen Municipal Airport
Temptations Gifts and Home Decor
Wilson Storage Solutions



Leslie Motors making Donation

Bank of Nova Scotia
Electrical Contacts Limited
Gemini Canada
Leslie Motors
New-Life Mills
TKB Hanna & Associates
Walmart Canada Corp
Whaling Home Construction
WOW Wing House

WE ARE INCREDIBLY GRATEFUL FOR THE CONTINUED SUPPORT WITHIN AND BEYOND OUR COMMUNITY FOR HELPING US TO ENSURE QUALITY CARE TO ALL PATIENTS OF THE HANOVER AND DISTRICT HOSPITAL

CLUBS AND EVENT PARTNERS

Bruce Shrine Club
Canadian Blood Services Association
Domino's Pizza
Hanover Lions Club
Hanover Rotary
Neustadt and District Lions Club
Royal Canadian Legion Branch 130



Hanover Lions Club making Donation



EVENT SPOTLIGHT - BREW SIDE BINGO

In 2021, supporters of the HDH Foundation went above and beyond all expectations, attending the first IN-PERSON event since before the pandemic. Attendees, sponsors and volunteers all worked together to ensure that appropriate distancing was maintained and that all COVID event protocols were followed which led to incredible success! The completely sold out event raised \$34,862 for our hospital!



\$34,862
raised for our
hospital

ANNUAL REPORT 2021

2020/2021 BOARD OF DIRECTORS



FOUNDATION BOARD

Katrina Wilson - Chair
Courtney Sparkman - Vice Chair
Mark Rogan - Past Chair
Dennis Lyons - Treasurer
Mike Bender
Elaine Burrow
Bryan Hicks
Diane Parsons
Josh Weidner

Dana Howes - HDH President and CEO
Claire Johnson - Auxiliary Representative

FOUNDATION STAFF

Angela Wainscott - Executive Director
Cory Bezeau - Bookkeeper
Eryn Vaughan - Grant Writing Assistant



AUDITED STATEMENTS



Tel: 519 364 3790
Fax: 519 364 5334
www.bdo.ca

BDO Canada LLP
485 10th Street
Hanover ON N4N 1R2
Canada

Report of the Independent Auditor on the Summary Consolidated Financial Statements

To the Members of Hanover and District Hospital Foundation

Opinion

The summary consolidated financial statements, which comprise the summary consolidated statement of financial position as at December 31, 2021, and the summary consolidated statements of operations and changes in fund balances for the year then ended, and related notes, are derived from the audited consolidated financial statements of Hanover and District Hospital Foundation [the Entity] for the year ended December 31, 2021.

In our opinion, the accompanying summary consolidated financial statements are a fair summary of the audited consolidated financial statements, in accordance with the criteria disclosed in Note 1 to the summary financial statements. However, we were not able to determine if any adjustments to the summary financial statements were necessary for the reasons described in The Audited Financial Statements and Our Report Thereon section of this audit report.

Summary Consolidated Financial Statements

The summary consolidated financial statements do not contain all the disclosures required by Canadian accounting standards for not-for-profit organizations. Reading the summary consolidated financial statements and the auditor's report thereon, therefore, is not a substitute for reading the Entity's audited consolidated financial statements and the auditor's report thereon.

The summary consolidated financial statements and the audited consolidated financial statements do not reflect the effects of events that occurred subsequent to the date of our report on the audited consolidated financial statements.

The Audited Consolidated Financial Statements and Our Report Thereon

In our report dated May 24, 2022:

- We expressed a qualified audit opinion on the audited financial statements because we were not able to obtain sufficient appropriate audit evidence regarding the completeness of revenue from donations and fundraising activities.

Management's Responsibility for the Summary Consolidated Financial Statements

Management is responsible for the preparation of the summary consolidated financial statements in accordance with the criteria disclosed in Note 1 to the summary financial statements.

Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary consolidated financial statements are a fair summary of the audited consolidated financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, *Engagements to Report on Summary Financial Statements*.

BDO Canada LLP

Chartered Professional Accountants, Licensed Public Accountants
Hanover, Ontario
May 26, 2022

AUDITED STATEMENTS

Hanover And District Hospital Foundation Summary Consolidated Statement of Financial Position

December 31					2021	2020
	General Fund	Scholarship Fund	Project Fund	Endowment Fund	Total	Total
Assets						
Current						
Cash	\$ 200,225	\$ -	\$ -	\$ 778,050	\$ 978,275	\$ 223,747
Other receivables	8,126	-	-	-	8,126	672,586
Due from (to) other funds	433,429	20,436	506,962	(960,827)	-	-
Prepaid expenses	2,702	-	-	-	2,702	4,411
	644,482	20,436	506,962	(182,777)	989,103	900,744
Investments	-	-	-	4,860,740	4,860,740	4,545,490
Capital Assets	253,259	-	-	-	253,259	254,394
	\$ 897,741	\$ 20,436	\$ 506,962	\$ 4,677,963	\$ 6,103,102	\$ 5,700,628
Liabilities and Net Assets						
Current						
Accounts payable	\$ 18,771	\$ -	\$ -	\$ -	\$ 18,771	\$ 20,244
Commitments						
Fund Balances						
Endowment fund	-	-	-	4,677,963	4,677,963	4,595,844
Project Fund	-	-	506,962	-	506,962	507,798
Scholarship Fund	-	20,436	-	-	20,436	1,436
Unrestricted	878,970	-	-	-	878,970	575,306
	878,970	20,436	506,962	4,677,963	6,084,331	5,680,384
	\$ 897,741	\$ 20,436	\$ 506,962	\$ 4,677,963	\$ 6,103,102	\$ 5,700,628

Note 1: Management is responsible for the preparation of summary financial statements. The summary presented includes only the summary consolidated statements of financial position and the summary consolidated statement of operations and changes in fund balances. It does not include any other schedules, the significant accounting policies and notes to the financial statements. The summary consolidated statements of financial position and the summary consolidated statement of operations and changes in fund balances are presented in the same details as the audited financial statements except the note referencing has been removed. Copies of the December 31, 2021 audited financial statements are available at the Hanover and District Hospital Foundation office.

Note 2: Excerpts of Summary of Significant Accounting Policies:

The Foundation follows the Canadian Accounting Standards for Not-for-Profit organizations (ASNPO) or Part III of the requirements of the CPA Canada Handbook – Accounting. The General Fund accounts for the Foundation's program delivery and administrative activities. The fund reports unrestricted resources and restricted operating grants and contributions. The Scholarship Fund reports resources that are to be used for the purpose of the Dr. K. Clark and Dr. R. Panabaker Scholarship. The Endowment Fund reports resources contributed for endowment that are not to be expended by the Foundation. The Project Fund reports restricted resources that are to be used for the purpose of the Foundation's current fundraising project.

Note 3: The Foundation has entered into contracts over the next two fiscal years totalling approximately \$76,500.

Volunteers contributed about 525 hours in the year 2021 to assist the organizations in carrying out its service delivery activities.

AUDITED STATEMENTS

Hanover And District Hospital Foundation Summary Consolidated Statement of Operations and Changes in Fund Balances

For the year ended December 31

	General Fund		Scholarship Fund		Project Fund		Endowment Fund	
	2021	2020	2021	2020	2021	2020	2021	2020
Revenues								
Donations	\$ 164,665	\$ 328,549	\$ 20,000	\$ -	\$ 210,788	\$ 217,462	\$ 82,119	\$ 679,003
Fund-raising	-	-	-	-	46,623	54,368	-	-
Memory Garden revenue	-	-	-	-	-	-	-	-
Interest, dividends and mutual fund income	123,550	116,922	-	-	-	-	-	-
Gain (loss) on sale of investments	138,558	(101,242)	-	-	-	-	-	-
Net unrealized gain (loss) on investments	167,463	147,795	-	-	-	-	-	-
Resident house expenses - net	817	(3,131)	-	-	-	-	-	-
	595,053	488,893	20,000	-	257,411	271,830	82,119	679,003
Expenses								
Office and administration	99,450	155,376	-	-	-	-	-	-
Amortization	2,832	3,407	-	-	-	-	-	-
Contribution to Hanover and District Hospital	20,000	72,797	-	-	252,121	186,000	-	-
Contribution to Chaplaincy Trust	7,200	7,200	-	-	-	-	-	-
Fund-raising	19,036	6,218	-	-	6,126	1,973	-	-
Investment management fees	27,358	24,766	-	-	-	-	-	-
Memory Garden expense	-	231	-	-	-	-	-	-
Scholarships awarded	-	-	1,000	1,000	-	-	-	-
Physician recruitment and retention expenditures	115,513	112,245	-	-	-	-	-	-
	291,389	382,240	1,000	1,000	258,247	187,973	-	-
Excess of revenues over expenses (expenses over revenues) for the year	303,664	106,653	19,000	(1,000)	(836)	83,857	82,119	679,003
Fund balances, beginning of year	575,306	468,653	1,436	2,436	507,798	423,941	4,595,844	3,916,841
Fund balances, end of year	\$ 878,970	\$ 575,306	\$ 20,436	\$ 1,436	\$ 506,962	\$ 507,798	\$4,677,963	\$4,595,844

YOUR SUPPORT MEANS THE WORLD!



Through your continued commitment to our organization, you have allowed us the opportunity to steward your funds toward the betterment of our hospital, our community, and our region.

We are grateful to you for believing in us and for valuing the importance of rural health care in Ontario. When our hospital is strong, our community is stronger, and we have you to thank for helping to continue to build our community .

THANK YOU!



GET IN TOUCH!

WWW.HDHF.CA
519-364-2340 X203
AWAINSCOTT@HDHOSPITAL.CA